



[4315] – 203

Seat No.	
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**P.G.D.F.T. (Semester – II) Examination, 2013**  
**ECONOMICS : Paper – IX**  
**Export And Import Procedures**  
**(2008 Pattern)**

Time : 3 Hours

Max. Marks : 60

**Instructions :** 1) Attempt **all** questions.

2) **All** questions carry **equal** marks.

1. Explain the complete procedure for Customs Clearance at Sea Port for Import Cargo. 15

OR

Discuss “Advance Authorisation Scheme” in detail.

2. Explain Export House Status Category and benefits applicable to them as per Foreign Trade Policy. 15

OR

Write a detailed note on “SEZ”, “EOU”.

3. Discuss “Duty Drawback Scheme”. 15

OR

Explain “Letter of Credit” and various conditions in it.

4. Write short notes (**any three**) : 15

- a) Import Policy and ITC HS
- b) Market Access Initiative
- c) Types of Exports
- d) Import Export Code
- e) Types of “Bill of Lading”.



[4315] – 204

Seat No.	
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**P.G.D.F.T. (Semester – II) Examination, 2013**  
**ECONOMICS**  
**Paper – X : Indian Economy and Trade Dependence**  
**(2008 Pattern)**

Time : 3 Hours

Total Marks : 60

**Note :** 1) *All questions are compulsory.*  
2) *All questions carry equal marks.*

1. Explain in detail the fundamental of Indian Economy. 15  
OR  
Briefly explain India's relative position in world trade .
2. What are the basic components of Balance of Payment ? Explain difference in Balance of Trade and Payment. 15  
OR  
Explain briefly measures of Export Promotion.
3. Explain in detail Liberalization in Trade Policy. 15  
OR  
Explain briefly BOP crisis since 1991.
4. Write short notes on **(any three)** : 15
  - a) Export House
  - b) FII in India
  - c) Convertibility of Rupee
  - d) State Trading in India
  - e) Free trade zone and EOU.



[4315] – 101

Seat No.	
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**P.G.D.F.T. (Semester – I) Examination, 2013**  
**Economics Paper – I**  
**MANAGERIAL ECONOMICS**  
**(2008 Pattern)**

Time : 3 Hours

Max. Marks : 60

**Instructions :** 1) *All questions are compulsory.*  
2) *All questions carry equal marks.*

1. Explain demand forecasting. Discuss its significance in estimation of Demand. [15]

OR

Explain in detail the nature and scope of Managerial Economics. How micro economics differs from managerial economics ?

2. Discuss how the Price and Output determined in short and long run Monopoly. [15]

OR

What is Collusive Oligopoly ? How Price and Output is determined under Cartel Agreement ?

3. What is Capital Budgeting ? Explain the steps involved in Capital Budgeting Process. [15]

OR

What is Cost of Capital ? Explain its structure and role in International Competitiveness.

4. Write short notes (**any three**) : [15]

- a) Linear Programming
- b) Selling Cost
- c) Features of perfect competition
- d) Transfer pricing
- e) Game Theory.



[4315] – 102

Seat No.	
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**P.G.D.F.T. (Semester – I) Examination, 2013**  
**ECONOMICS (Paper – II)**  
**International Economics and Foreign Exchange Management**  
**(2008 Pattern)**

Time : 3 Hours

Max. Marks : 60

**Instructions :** 1) Attempt **all** questions.  
2) **All** questions carry **equal** marks.

1. What is free trade ? Give arguments in favour of free trade. **15**

OR

Discuss the Product Life Cycle Theory.

2. Describe the modern theory of International Trade by Heckscher-Ohlin. **15**

OR

What do you understand by terms of trade ? Discuss the factors affecting terms of trade.

3. Explain trade creation and trade diversion in the context of Customs Union. **15**

OR

Explain the merits and demerits of fixed exchange rate.

4. Write short notes on **(any three)** : **15**

- i) Technological Gap Theory.
- ii) Risk bearing documents.
- iii) Financing of exports.
- iv) Agreement on Agriculture.
- v) Objectives of IMF.



[4315] – 103

Seat  
No.

**P.G.D.F.T. (Semester – I) Examination, 2013**  
**ECONOMICS (Paper – III)**  
**International Logistics**  
**(2008 Pattern)**

Time : 3 Hours

Max. Marks : 60

**Instructions :** 1) Attempt **all** questions.  
2) **All** questions carry **equal** marks.

1. Define 'International Logistics'. State and explain various components of International Logistics. 15  
OR
1. Define 'Incoterms'. Explain importance of various Incoterms-2000 in International Trade.
2. What do you mean by 'Intermediaries' ? Explain role of CHA, freight forwarder, NVOCC and shipping line in International Logistics. 15  
OR
2. Define 'Containerisation' and 'Palletization'. State and explain different types of containers used in Ocean Transport.
3. State and explain different types of vessels used in Ocean transport. 15  
OR
3. Discuss importance of packaging in International Trade.
4. Write short notes (**any three**) : 15
  - a) Inter-modal Bill of Lading
  - b) Marine Cargo
  - c) Certificate of inspection
  - d) Pre-shipment inspection
  - e) Charter Party.



[4315] – 104

Seat No.	
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**P.G.D.F.T. (Semester – I) Examination, 2013**  
**ECONOMICS Paper – IV**  
**Marketing Principles and Management**  
**(2008 Pattern)**

Time : 3 Hours

Max. Marks : 60

**Instructions :** 1) Attempt **all** questions.  
2) **All** questions carry **equal** marks.

1. Define 'Marketing Research'. Explain different steps and techniques in Marketing Research Process. 15
- OR
1. Why organisation need Marketing Information System ? Also explain essentials of good MIS.
2. Explain the concept of consumer markets. Also state various types of buying behaviour. 15
- OR
2. Discuss importance of Product Planning and Development.
3. Define "Market Demand". Explain different methods of Demand Forecasting. 15
- OR
3. Define "Market Positioning". Discuss Product Positioning Concepts and Process.
4. Write short notes (**any three**) : 15
  - a) Competitor's Analysis
  - b) Multi-level segmentation
  - c) Product Life Cycle
  - d) Concentrated Marketing
  - e) Differentiated Marketing.



[4315] – 105

Seat No.	
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**P.G.D.F.T. (Semester – I) Examination, 2013**  
**ECONOMICS (Paper – V)**  
**Quantitative Methods**  
**(2008 Pattern)**

Time : 3 Hours

Max. Marks : 60

**Instructions :** 1) **All questions are compulsory.**  
2) **All questions carry equal marks.**

1. a) “Science without statistics bear no fruits. Statistics without science have no roof” – Explain. Also discuss the use and scope of statistics. **8**

b) From the following, find mean, median and mode : **7**

**More than** →            0      10      20      30      40      50

**No. of students** → 100    92      76      48      23      11

OR

a) Draw a cumulative frequency curve or ogive from the following : **8**

**Class Interval** → 0–10    10–20    20–30    30–40    40–50    50–60    60–70

**No. of students** → 12      14      18      21      15      11      9

b) Calculate Quartiles  $D_2$ ,  $D_7$ ,  $P_{19}$  and  $P_{78}$  from the following : **7**

<b>Sr.No.</b>	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19
<b>Marks</b>	18	20	25	17	9	11	23	37	38	42	36	35	8	16	11	21	20	41	35

P.T.O.



2. Discuss the use and the techniques of sampling method in conducting economic investigation. 15

OR

2. Find the standard deviation of Quartile deviation and coefficient from the following : 15

**Variable** → 3    6    9    12    15    18    21    24

**Frequency** → 10    15    19    26    18    29    24    14

3. a) Explain meaning and properties of probability. 7

- b) Explain with examples –  
sample space, intersection of two events, union of two events. 8

OR

3. a) Calculate coefficient of correlation using Ranking method : 8

**X** → 20    22    25    22    28    30    22    40

**Y** → 9    10    9    11    15    14    16    20

- b) **Mean**    **SD**

10    8    Yield of wheat

8    2    Annual rainfall

Coefficient of correlation = 0.5

Estimate the yield when rainfall is 9 inches. 7

4. Write short notes (**any three**) : 15

- a) Random variable
- b) Arithmetic mean
- c) Standard deviation
- d) Sampling error
- e) Small sample test.





[4315] – 201

Seat No.	
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**P.G.D.F.T. (Semester – II) Examination, 2013**  
**ECONOMICS (Paper – VII)**  
**International Marketing**  
**(2008 Pattern)**

Time : 3 Hours

Max. Marks : 60

**Instructions :** 1) **All questions are compulsory.**  
2) **All questions carry equal marks.**

1. Define “Global Economy”. Explain Global Economic Crisis and Global Recession. **15**

OR

Discuss various factors affecting International Marketing.

2. State and explain various entry methods in International Market. **15**

OR

Explain in detail “Regional Integration” and “Protectionism”.

3. Define “Developing Country”. Explain the benefits of globalisation to developing countries. **15**

OR

Define “Advertising”. Discuss different objectives of advertising in International Market.

4. Write short notes (**any three**) : **15**

- a) Brand
- b) Product Positioning
- c) Export Pricing
- d) Types of Channels in International Market.
- e) Export Management Companies.



[4315] – 202

Seat No.	
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**P.G.D.F.T. (Semester – II) Examination, 2013**  
**ECONOMICS (Paper – VIII)**  
**International Financial Management**  
**(2008 Pattern)**

Time : 3 Hours

Total Marks : 60

**Note :** 1) *All questions are compulsory.*  
2) *All questions carry equal marks.*

1. Explain advantages and disadvantages of fixed and flexible exchange rates.

OR

Explain the importance of international financial system with reference to Dollar standard.

2. What is speculation ? Explain speculation via forwards, future.

OR

Explain purchasing power parity principle.

3. Discuss binomial pricing and Black-Scholes formula.

OR

Evaluate the difficulties for foreign project.

4. Write short notes on **(any three)** :

- a) Off shore bond
- b) Hedging
- c) Spot Exchange Market
- d) Types of buying and selling rate
- e) Transaction exposure.



[4315] – 205

Seat No.	
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**P.G.D.F.T. (Semester – II) Examination, 2013**  
**ECONOMICS (Paper – XI)**  
**Commercial Geography**  
**(2008 Pattern) (New Course)**

Time : 3 Hours

Max. Marks : 60

1. Define 'Commercial Geography'. Explain in detail nature and scope of Commercial Geography. 15

OR

Briefly explain Losch theory of Profit Maximisation.

2. Discuss the major iron and steel industries of India. 15

OR

Explain the importance of power resources in economic development of the Nation.

3. Write a short note (**any three**) : 15

- a) Dairy Cattle
- b) Blue Revolution.
- c) Nuclear energy.
- d) Possibilism.
- e) Importance of transportation.

4. Write a detail note on Mineral resources. 15

OR

Mark the name of the following in the outline map of the world given to you and prepare a suitable index.

- a) The Suez canal
- b) Major ports of the world.
- c) Arabian sea
- d) Trans Saiberian railway.
- e) Great lakes.

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# WORLD

INST. TO CANDIDATES : ATTACH THIS MAP WITH ANSWER BOOK

